

## Analyst – Graduate Level

AlphaSights Ltd – Central London

### **The Company:**

AlphaSights is a fast-growing knowledge brokerage with offices in New York, London, Dubai and Hong Kong. Our clients – who include many of the world's leading private equity firms, hedge funds, strategy consultancies and corporations – turn to us when they need to navigate unfamiliar markets, ramp-up on complex situations or evaluate new commercial opportunities. Our role is to connect them with the exact industry practitioners who can help them – quickly, discreetly, and across all sectors and geographies.

Founded in 2008, AlphaSights is a fast-paced entrepreneurial firm. We offer passionate, driven individuals the opportunity to work as part of a successful international team in a positive, collaborative environment. We are continuously looking for new Analysts to join our offices in Europe, Asia and the Americas.

### **The Role:**

As an Analyst, your role is to connect decision-makers seeking situation-specific knowledge with industry specialists who possess it. Acting as an intermediary between our clients and targeted industry experts, your role is to take detailed client briefs, honing in on the client's knowledge gap and distilling the specialist knowledge required. You then identify, engage and deliver leading industry figures in response to these needs. Having mastered the core project management, research and communication skills, you will be given responsibility for managing your own clients, recruiting and coaching more junior colleagues, and building your own book of business.

The Analyst role provides candidates with exciting frontline responsibility at the nexus between the capital markets and global industry. Possessing the confidence to initiate conversations with demanding client and industry professionals alike is critical to your success in this role. Besides a generous compensation package, AlphaSights offers clear career progression as well as unique opportunities for ambitious individuals to lead innovation within the firm, and to expand our business into new geographies and client segments.

### **Requirements:**

- Proven commercial drive and acumen
- Evidenced success in a professional and/or extracurricular field
- Excellent communication skills and a natural aptitude for connecting with people
- The ability to thrive in a fast-paced and goal-focused environment
- Strong academic credentials
- Fluency in English and one other European language is required. Fluency in further languages is highly desirable.

For more information about becoming an Analyst, visit [graduates.alphasights.com](https://graduates.alphasights.com). You can learn more about our business on our corporate website, [alphasights.com](https://alphasights.com). We look forward to hearing from you!