

# JENNY SÄVE-SÖDERBERGH

## ADDRESS 1

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## ADDRESS 2

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## CURRENT POSITION

- Associate Professor (Docent) (50 percent), Swedish Institute for Social Research (SOFI), Stockholm University, Dec 2003-
- Researcher (50 percent), Swedish Social Insurance Inspectorate, Inspektionen för socialförsäkringen, ISF, Sept 2016-

## VISITING SCHOLAR

- Visiting Fellow, Harvard University Cambridge, MA, Aug 2000–Sept 2001.
- Visiting Scholar, IFO Institute, Ludwig Maximilian University, Munich, 2002–2003.
- CESifo Visiting Scholar, CES, Ludwig Maximilian University, Munich, February, 2016; April 2010 – May 2010.

## CURRENT RESEARCH PROJECTS

### (i) *Gender Gaps in Negotiations:*

- Research on gender gaps in negotiation behaviour using survey data: joint work with Anna Dreber Almenberg and Emma Heikensten. Data collection is joint with Jusek.
- Research on gender gaps in negotiation behaviour using experimental data: joint with Christine Alamaa, data collected in joint work with Åsa Rosén.
- Research on gender gaps in salary negotiations using unique Swedish data on salary requests and subsequent starting salaries from yearly surveys between 1999–2012, see "*Gender Gaps in Negotiations: Salary Requests and Starting Salaries in the Field*" (revise and resubmit in the *Journal of Economic Behavior and Organization*). The latest version can be found on my *homepage*.
- Research on gender gaps in attitudes towards negotiating also using the Swedish data on individual salary negotiations, see "*Attitudes and Social Costs in Negotiations – Evaluating Gender Gaps in Negotiation Behaviour in the Field*". The latest version can be found on my *homepage*.

### (ii) *Financial Literacy, Debt Attitudes and Gender:*

- Research on intergenerational transmission of attitudes towards debt and actual debt, "*Subjective Borrowing Constraints and Intergenerational Transmission*" joint with Johan Almenberg, Roine Vestman and Annamaria Lusardi. The latest version can be found on my *homepage*.
- Research on financial literacy in Sweden and socioeconomic characteristics, joint with Johan Almenberg and Roine Vestman. This is a follow-up from a similar survey conducted in 2011. The results are published in "*Promemoria-Räknefärdighet och finansiell förmåga*", Finansinspektionen, 2015.
- Research on financial literacy and gender, joint with Johan Almenberg, Roine Vestman and Annamaria Lusardi.

### (iii) *Spousal Choice on Household Division of Pension Income by Gender:*

- An evaluation of spouses' choices of survivor's covers and voluntary transfers of pension rights in promoting gender equality in pension incomes. Published by ESO, December 2017, *Makar som delar på kakan - En ESO rapport om jämställda pensioner*.

(iv) **Work at ISF:**

- Joint work on two evaluations of Samordningsförbund
- Joint work on a causal evaluation of a reform using simplified medical certificates
- Joint work with Mikael Elinder, Johannes Haagen and Mattias Nordin, Uppsala University collecting survey data on pension knowledge and savings behaviour

**PUBLICATIONS**

Säve-Söderbergh (2017), "*Children do not behave like adults: Gender gaps in performance and risk taking within a random social context in the high-stakes game shows Jeopardy and Junior Jeopardy*", joint with Gabriella Sjögren Lindquist, *Economic Journal*, Volume 127, issue 603, 1665-1692.

Säve-Söderbergh (2018), "*Gender of the immediate manager and womens wages: The importance of managerial position*", joint with Karin Halldén and Åsa Rosén, *Social Science Research*.

Säve-Söderbergh (2015), "Promemoria – Räknefärdighet och Finansiell Förmåga", joint with Johan Almenberg and Roine Vestman, Finansinspektionen.

Säve-Söderbergh (2014), "*Könsskillnader i val och avkastning – en forsknings och kunskapsöversikt ver individuella placeringsval inom premiepensionen och tjänstepensionen*", SOU 2014:74, kap 8, redaktörer Eskil Wadensjö och Gabriella Sjögren-Lindquist.

Säve-Söderbergh (2012), "*Self-directed Pensions: Gender, Risk and Portfolio Choices*", *Scandinavian Journal of Economics*, Vol. 114, pages 705-728.

Säve-Söderbergh (2012), "*Securing Victory or Not? Surrendering Optimal Play when Facing Simple Calculations - a natural experiment from the Swedish and US Jeopardy*", joint with Gabriella Sjögren Lindquist, *Applied Economics*, Vol.44, pages 777-783.

Säve-Söderbergh (2011), "*Girls will be Girls - Especially among Boys: Risk-taking in the 'Daily Double' on Jeopardy*", joint with Gabriella Sjögren Lindquist, *Economics Letters*, Vol.112, pages 158-160.

Säve-Söderbergh (2011), "*Financial Literacy and Retirement Planning in Sweden*", joint with Johan Almenberg, *Journal of Pension Economics and Finance*, Vol. 10, pages 585-598.

Säve-Söderbergh (2010), "*Who Lets Ethics Guide his Economic Decision-making? An Empirical Analysis of Individual Investments in Ethical Funds*", *Economics Letters*, Vol. 107, pages 270-272.

**WORKING PAPERS**

Säve-Söderbergh (2016), "*Immediate Manager Gender and Female Wages - the Importance of Manager Position*", CESIFO Working Paper, No 5700, joint with Karin Halldén and Åsa Rosén.

Säve-Söderbergh (2013) "*Targeting Risk Lovers? Incentives for Voluntary Pension Savings with Heterogeneous Risk Preferences*", manuscript, with Bo Larsson.

**BOOK CHAPTERS AND MONOGRAPHS**

Säve-Söderbergh (2017), "*Makar som delar på kakan - En ESO rapport om jämställda pensioner*", December 2017. *Expertgruppen för offentliga studier, Finansdepartementet*.

Säve-Söderbergh (2011), "Kvinnors och mäns löneutveckling i ett tarifflönesystem", i *Tarifflöner och individuell lönesättning*, editor, Susanne Fransson, utgivare Nätverket Jämställda löner.

Säve-Söderbergh (2006), Marknaden som sakligt skäl för lönesättning - ett nationalekonomiskt perspektiv, i *Marknaden - Saklig grund för Lönesättning?*, editor, Susanne Fransson, Norstedts Förlag.

Säve-Söderbergh (2003), *Essays on Gender Differences in Economic Decision-making*, Dissertations series no. 59, Swedish Institute for Social Research.

## EDUCATION

- *Associate Professor* (Docent) in Economics, June 2016, Stockholm University, Stockholm, Sweden.
- *Ph. D. in Economics* (Filosofie Doktor), "*Essays on Gender Differences in Economic Decision-making*", November 2003, Stockholm University, Stockholm, Sweden.
- (Parental Leave, June 2007 - August 2008, November 2004 - October 2005, July - September 2004).
- *Visiting Fellow*, 2000-2001, Harvard University, Cambridge, MA, USA.
- *M.Sc. in Economics* (Politices Magister), "*Does Aid and the Real Exchange Rate Counteract Each Other?*", 1997, Lund University, Lund, Sweden.
- *B.Sc. in Economics* (Filosofie kandidat), "*An Analysis of Labor Market Discrimination in Zimbabwe*", Minor Field Study for SIDA, 1995, Lund University, Lund, Sweden.
- University of Gothenburg, Gothenburg, Sweden, International Relations, French, etc 1989-1991.

## SUPERVISING ACTIVITIES

### GRADUATE LEVEL

- *Supervisor*, Christine Alamaa, Department of Economics, Stockholm University 2017-
- *Opponent*, *Visualizing Financial Futures*, dissertation by Susanna Heyman, advisor Henrik Artman, field of Human-Computer Interaction, Royal Institute of Technology, 8 September, 2017.
- *Opponent*, *Essays on Gender Inequality and Neighborhood Effects*, dissertation by Abdulaziz Abrar Reshid, advisor Magnus Carlsson, field of economics, Linneaus University, 15 September, 2017.
- *Evaluation committee*, "*Essays on Job Market Screening, In-Group Bias and School Competition*", dissertation by Gustaf Lundgren, advisor Magnus Johannesson, Stockholm School of Economics, 29 September 2017.

### UNDERGRADUATE LEVEL

- *Labor Economics 4*, Supervisor (16 essays at undergraduate level), 2012-2015.

## MERITS OF ADMINISTRATION

- Head of the Recruitment Committee for an international recruitment of two Post-Docs in 2016-2017, The Swedish Institute for Social Research, Stockholm University.
- Head of the Recruitment Committee for an international recruitment of two Post-Docs in 2014-2015, The Swedish Institute for Social Research, Stockholm University.
- Evaluator of Research Programs: Länsförsäkringar, 2015; Israel Science Foundation, 2014; Swiss Science Foundation, 2013.
- Member of the Board of the Swedish Institute for Social Research, Stockholm University, 2014.
- Deputy Member of the Board of the Swedish Institute for Social Research, Stockholm University, 2009-2013.

- Chief Organizer of Conferences *Jämställda löner och individuell lönesättning*, November 2010, Lund, Sweden, see <http://www.konferensrx3.se/>.
- Committee member of an Interdisciplinary Research Network on individual wage bargaining and equal wages, Nätverket för jämställda löner.

## RESEARCH GRANTS

- Research Grant from the Swedish Research Council, Jan 2017-Dec 2019, *Reducing the Gender Pay Gap by Nudging Negotiations: Identifying Causal Mechanisms and Interventions*, Project Manager, Stockholm University, SEK 6 300 000.
- Research Grant from the Jan Wallander and Tom Hedelius Foundation and Tore Browaldhs Foundation, Jan 2011-Dec 2015, P2010-0056:1, *A Theoretical, Empirical and Experimental Analysis of Wage Formation, Bargaining Behaviour and Risk Preferences*, Project Manager, with Professor Åsa Rosén, Stockholm University, SEK 1 000 000.
- Research Grant from the Bank of Sweden Tercentenary Foundation, Jan 2011-Dec 2014, P10-0027:1, *A Theoretical, Empirical and Experimental Analysis of Wage Formation, Bargaining Behaviour and Risk Preferences*, Project Manager, with Professor Åsa Rosén, Stockholm University, SEK 1 500 000.
- Research Grant from Charles and Elin Lindleys Foundation, Jan 2010-Dec 2010, *Women and Mens Wages in the Swedish Transport Sector*”, with Susanne Fransson and Eberhard Stber, University of Gothenburg, SEK 40 000.
- Research Grant from the Swedish Council for Working Life and Social Research, FAS 2002-0326, Jan 2004-Dec 2008, *Gender Differences in Wage Bargaining and Risk Willingness - Implications for Labor Market Outcomes and Pensions*, with Professor Eskil Wadensjö (Project manager), Stockholm University, SEK 2 167 000.

## SCHOLARSHIPS AND AWARDS

### AWARDS

- Nominated by the Swedish Research Council to the *AcademiaNet Expert Database for Outstanding Female Academics* by the Robert Bosch Stiftung, in cooperation with Spektrum der Wissenschaft (Nature Publishing Group), August 2017-.
- Awarded the Wallander Post-Doctoral Scholarship, July 2004 Dec 2010, SEK 1.110.000.

### SCHOLARSHIPS

- Anna Ahlströms and Ellen Terserus Research Scholarship, 2001-2003.
- Travel Scholarship from the Swedish Council for Working Life and Social Research, FAS, 2001-0349, June 2000-June 2001.
- Karin Kock and Hugo Lindbergs Travel Scholarship, June 2001.
- Widar Bagge Scholarship, 1998-1999.

## TEACHING

### GRADUATE COURSES

- *Gender differences: origins and consequences*, Lecturer, spring 2018, *Department of Economics*, Stockholm University.
- *Economics of Inequality* Lecturer, spring 2016; spring 2015; spring 2014, Stockholm University.
- *Topics on Pro-Social and Anti-Social Behavior*, Lecturer, April 2010, CES, Ludwig Maximilian University, Munich.

## UNDERGRADUATE COURSES

- *Labor Economics 1* Lecturer, 2008-2016.
- Guest Lecturer, *Labor Economics 2*, 2008, 2015.
- Teaching Fellow, *Labor Economics*, AKPA, Stockholm University, fall 2008.
- Teaching Fellow, *Undergraduate Microeconomics*, Department of Economics, Stockholm University, spring 2000, spring 2002.

## NETWORK PARTICIPATION

- *AcademiaNet Expert Database for Outstanding Female Academics* by Robert Bosch Stiftung, in cooperation with Spektrum der Wissenschaft (Nature Publishing Group), August 2017-
- *CESifo research network member*, Center for Economic Studies, University of Munich, see [www.cesifo-group.de](http://www.cesifo-group.de), 2011-
- *SPaDE affiliate*, Social Policy and Family Dynamics in Europe, see link <http://www.su.se/spade/people/members-and-affiliates>, 2013-
- *FLat World* and the *Financial Literacy Programme*, Swedish team member, headed by Annamaria Lusardi and Rob Alessie, see <http://www.globalfinancialliteracyproject.org>, 2010-
- Member of the interdisciplinary Swedish research network on individual wage bargaining and equal wages Nätverket för jämställda löner, see <http://www.njl.nu/start/>, 2005-

## CONFERENCE TALKS AND INVITED PRESENTATIONS

KPA Pension Lunch seminar, 2018; WEAI, 2017, Interactive Minds, Aarhus, 2017, The European Society for Population Economics Conference, ESPE, 2016; Jusek 2016; Medlingsinstitutet 2015; Stockholm Behavioural Workshop 2015, Finansinspektionen 2015, European Association for Labour Economists Conference 2014; European Association for Labour Economists Conference, Turin, 2013. The European Society for Population Economics Conference, Aarhus, 2013; European Association for Labour Economists Conference, Cyprus, 2011. Financial Literacy Around the World (FLat World) Conference, Turin, 2010; The European Economic Association Meeting, Glasgow, 2010; University of Linz, Linz, 2010; Arena, 2010, The European Economic Association Meeting, Barcelona, 2009; The European Association for Labour Economists Conference, Prag, 2006; Workshop on Pension Savings Behaviour, The Danish National Institute of Social Research, Copenhagen, 2006; Bifrost School of Business, Iceland, 2006; The European Society for Population Economics Conference, Verona, 2006; Watson Wyatt Pension Research Forum Meeting, London, 2006; The European Economic Association Meeting, Amsterdam, 2005; The European Society for Population Economics Conference, Bergen, 2004; The Stockholm Institute for Financial Research, 2004; The Trade Union Institute for Economic research, 2004; The European Economic Association Meeting, Stockholm, 2003; The European Association for Labour Economists Conference, Sevilla, 2003; The Swedish Institute for Social Research, Stockholm University, 2000-2011; Summer School in Labor Economics, IZA, Buch, Germany, 2000.

## REFEREEING

Economic Journal, Economics Letters, Journal of Economic Psychology, Scandinavian Journal of Economics, Management Science, Journal of Economic Behavior and Organization, PLOS ONE, Applied Economics, CESifo Economic Studies, Journal of Comparative Economics, Journal of Population Economics, Feminist Economics, Swiss National Science Foundation; Israel Science Foundation.